

## Message Text

UNCLASSIFIED

PAGE 01 ABU DH 00955 291111Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 USIA-15 CU-04 CIAE-00 INR-07  
NSAE-00 /045 W

-----291804Z 022530 /46

R 290930Z MAR 77  
FM AMEMBASSY ABU DHABI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 5861

UNCLAS ABU DHABI 0955

USDOC FOR CAGNE

E.O. 11652: NA  
TAGS: BTRA, BEXP, TC  
SUBJ: ALMULLA AND AL-TAYER TO VISIT US- FACILITATIVE  
ASSISTANCE

SUMMARY: TWO UAE BUSINESSMEN WILL VISIT U.S. IN APRIL.  
PURPOSE OF TELGRAM IS TO INFORM AND ALERT CAGNE AND TO  
ASK CAGNE'S ASSISTANCE. END SUMMARY.

1. SAEED MOHAMMED ALMULLA, SON OF UAE COMMUNICATIONS  
MINISTER MOHAMMED SAID ALMULLA, AND HIS PARTNER, OBAID  
HUMAID AL-TAYER, INTEND TO VISIT THE US DURING THE MONTH  
OF APRIL TO LOOK AT PORTS AND DISCUSS PORT MANAGEMENT.

2. THE TWO, WHO ARE BOTH US UNIVERSITY GRADUTATES (ALMULLA  
IN ECONOMICS FROM SYRACUSE AND AL-TAYER IN ELECTRICAL  
ENGINEERING FROM COLORADO (BOULDER)), HOPE TO LEASE BETWEEN  
SIX AND NINE BERTHS OF THE EXPANDING PORT RASHID IN DUBAI.  
BY DOING SO, THEY HOPE TO COMPETE WITH GRAY MACKENZIE BY  
OFFERING BETTER SERVICE TO BOTH SHIPPERS AND CONSIGNEES.  
WE SUSPECT EVENTUAL INTEREST IN PURCHASING EQUIPMENT  
FOR CONTAINER AND BULK PIERS, AS WELL  
AS EQUIPMENT SUITABLE FOR UNLOADING  
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BULK CARGOES SUCH AS CEMENT.

3. ACTION REQUESTED: WE PROPOSE TO SUGGEST THAT ALMULLA  
AND AL-TAYER VISIT CAGNE DURING THEIR TIP TO THE US.  
WE HOPE THAT CAGNE WILL BE ABLE  
TO ADVISE THEM ON WHICH  
PORTS THEY SHOULD VISIT, AND THROUGH COMMERCE'S

LOCAL OFFICES, ARRANGE APPOINTMENTS FOR THEM WITH  
RELEVANT PORT OFFICIALS AND PRIVATE US BUSINESSMEN  
ONCE THEY APPEAR IN WASHINGTON.  
DICKMAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Status:** NATIVE  
**Subject:** ALMULLA AND AL-TAYER TO VISIT US- FACILITATIVE ASSISTANCE SUMMARY: TWO UAE BUSINESSMEN WILL VISIT U.S. IN AP  
**TAGS:** BTRA, BEXP, TC  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
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